

A smiling woman with voluminous curly hair is leaning on a balcony railing. She is wearing a white ribbed cardigan over a dark top and dark jeans. The background shows a brick building and a car. Red geometric shapes are overlaid on the image.

Sunday Times

2025

A PROUD BRAND OF ARENA HOLDINGS

MAIN BODY & SPORTS

	RATE (psccm)
Full Colour	R 1 394.00
1 Spot Colour	R 1 332.00
Black & White	R 876.00

SPECIAL POSITIONS

Front Page Solus (10x9 / 25x3 / 20x9)	R 278 800.00 / R 209 100.00 / R 557 600.00
Masthead Strip (2x9)	Rate+ 300%
Ear Space (60mm x 50mm)	Rate+ 300%
Page 2 & 3 Facing Pages	Rate+ 50%
Page 3 Solus (20x9 / 54x9)	R 418 200.00 / R 1 129 140.00
Page 5, 7, 9	Rate+ 25%
Guaranteed position	Rate+ 25%

SPORTS SECTION

Masthead strip (2x9)	Rate+ 100%
Back page solus (10x9)	R 209 100.00
Guaranteed position	Rate+ 25%
Newsprint wrap	Rate on request

DEADLINES

Material Deadline	Cancellation Deadline	Contact
Thursday 16h00 prior to publication	Any cancellations after 12h00 Thursday prior to publication, will be charged 100% cancellation fee	Marlon Hoff 011 280 3333 hoffm@arena.africa

Amounts quoted are excluding VAT & including agency settlement discount to qualifying agencies.



BUSINESS TIMES

MAIN BODY (9 COLUMNS)	RATE (psccm)
Full Colour	R 1 049.00
1 Spot Colour	R 928.00
Black & White	R 748.00
Ear Space (6x2)	Rate+ 300%
Front Page Solus (10x9 / 20x9 / 27x9)	R 209 800.00 / R 419 600.00 / R 566 460.00
Page 3	Rate+ 50%
Page 2 & 3 Facing Pages	Rate+ 50%
Page 5	Rate+ 25%
Guaranteed position	Rate+ 25%
Newsprint wrap	Rate on request

FINANCIAL NOTICES (9 COLUMNS)

R 962.00

LEGALS, TENDERS, OFFICIALS (11 COLUMNS)

Full Colour	R 992.00
1 Spot Colour	R 880.00
Black & White	R 710.00

AUCTIONS (11 COLUMNS)

Full Colour	R 624.00
1 Spot Colour	R 583.00
Black & White	R 539.00

DEADLINES

	Booking Deadline	Material Deadline	Cancellation Deadline	Contact
Agency	Thursday 11h00 prior to publication	Thursday 16h00 prior to publication	Any cancellations after 12h00 Thursday prior to publication, will be charged 100% cancellation fee	Marlon Hoff 011 280 3333 hoffm@arena.africa
Direct	Wednesday 11h00 prior to publication	Wednesday 16h00 prior to publication		

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CAREERS (11 COLUMNS)

	RATE (psccm)
Full Colour	R 823.00
1 Spot Colour	R 789.00
Black & White	R 687.00

MUNICIPALITY RATES

Full Colour	R 572.00
1 Spot Colour	R 546.00
Black & White	R 526.00

SPECIAL POSITIONS

Ear Space (5x3)	Rate+ 300%
Page 1	Rate+ 50%
Page 3	Rate+ 25%
Page 5	Rate+ 20%
Page 7	Rate+ 15%
People on the Move	Rate+ 10%

DEADLINES

	Booking Deadline	Material Deadline	Cancellation Deadline	Contact
Agency	Thursday 11h00 prior to publication	Thursday 16h00 prior to publication	Any cancellations after 12h00 Thursday prior to publication, will be charged 100% cancellation fee	Marlon Hoff 011 280 3333 hoffm@arena.africa
Direct	Wednesday 11h00 prior to publication	Wednesday 16h00 prior to publication		

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CLASSIFIED

	B&W RATE (per cm)
Family announcement	R 242.00
Classified trade	R 347.00
Classified legal	R 276.00
Lost Deeds	R 695.50

CLASSIFIED DISPLAY

Full colour	R 416.00
Black & white	R 332.00

DEADLINES

Booking	Payment	Material Deadline	Cancellation Deadline	Contact
Wednesday 16h00 prior to publication	Thursday 16h00 prior to publication	Thursday 16h00 prior to publication	Any cancellations after 12h00 Thursday prior to publication, will be charged 100% cancellation fee	Sylvia Yedwa 011 280 3434 yedwas@arena.africa Nontobeko Ntombela 031 250 8640 legalskzn@arena.africa Poonam Bhikha 011 280-3022 legalskzn@arena.africa

All rates exclude VAT & Government Gazette Fee

Amounts quoted are excluding VAT & including agency settlement discount to qualifying agencies.



CLASSIFIED

CLASSIFIED LINAGE (5.5 POINT) TRADE & PRIVATE			RATE
1 - 3 insertions (psccm)			R 208.00
4 or more insertions (psccm)			R 168.00
Sales in execution (psccm)			R 158.00
Creditors & debtors (per advertisement)			R 688.00
Liquidation & distribution (per advertisement)			R 688.00
Insolvencies (per advertisement)			R 688.00
Town planning (per advertisement)			R 800.00
Liquor Act (per advertisement)			R 685.00
Petroleum licenses (per advertisement)			R 1 505.00
Funeral notices (per advertisement)			R 400.00
	FC	1 SPOT	B&W
Legals / Classifieds display	R 375.00	R 293.00	R 236.00

DEADLINES

Booking Deadline	Material Deadline	Cancellation	Deadline Contact
12h00, 2 working days prior to publication	12h00, 2 working days prior to publication	50%, 2 working days prior to publication & 100%, 1 working day prior to publication	Sylvia Yedwa (011) 280 3434 yedwas@arena.africa Poonam Bhikha (011) 280-3022 legalskzn@arena.africa

Amounts quoted are excluding VAT & including agency settlement discount to qualifying agencies.



LIFESTYLE: FASHION, TRAVEL, HOME, FOOD & MOTORING

	RATE (psccm)
Full Colour	R 459.00
1 Spot Colour	R 396.00
Black & White	R 276.00
SPECIAL POSITIONS	
Front Page Solus (10x8)	Rate + 100%
Inside Front Page	Rate + 30%
Back Page	Rate + 30%
Page 3 Solus (10x8)	Rate + 25%
Page 2 & 3 Facing Pages	Rate + 50%
Guaranteed positions	Rate + 20%
Newsprint wrap	Rate on request
Glossy wrap	R550 000.00 ex Vat. Incl Agency comm and printing costs.
Bond wrap	R500 000.00 ex Vat. Incl Agency comm
Watermark	Rate on request
SPECIAL SHAPES	
L shape	Rate + 30%
U shape	Rate + 30%
T shape	Rate + 40%
Diagonal boxes	Rate + 50%

DEADLINES

Material Deadline	Cancellation	Deadline Contact
Monday 16h00, 1 working day prior to print date (Printed Wednesday prior to weekend publication)	Any cancellations, Monday prior to print date, will be charged 100% cancellation fee	Marlon Hoff 011 280 3333 hoffm@arena.africa

Amounts quoted are excluding VAT & including agency settlement discount to qualifying agencies.



SUNDAY TIMES - OPI

		Paging					
Option	Product	Size	Up to 8	8 to 16	16 to 24	24 to 32	32+
1	Business Times Lifestyle, Travel, Food, Fashion & Home	Tabloid	R 1 097.00	R 1 133.00	R 1 170.00	R 1 206.00	Price on request
		A4	R 930.00	R 939.00	R 1 084.00	R 1 223.00	
		A5	R 1 116.00	R 1 129.00	R 1 300.00	R 1 467.00	
2	Business Times Lifestyle, Travel, Food, Fashion & Home for Nov & Dec	Tabloid 115gsm +	R 1 170.00	R 1 244.00	R 1 315.00	R 1 463.00	
		A4 115gsm +	R 1 023.00	R 1 097.00	R 1 170.00	R 1 244.00	
3	Sampling (Subject to approval)	Per Thousand	R 1 389.00				

All wraps to be printed by Arena Holdings

Printing cost subject to change, based on international fluctuations

PLEASE NOTE:

In November & December rates are subject to a 20% loading & we cannot guarantee inserts in requested sections

Cancellation for November & December: 2 months prior to publication

Delivery of inserts is subject to change over the November & December period

Contact your sales representative should you have any queries

Inserts Terms & Conditions can be viewed in the Specifications, Terms & Conditions document available at

www.adroom.arena.africa

Amounts quoted are excluding VAT & including agency settlement discount to qualifying agencies.



LEGAL & OFFICIAL NOTICES

	RATE (psccm)
Legal notices display (psccm)	R 224.00
Notice to creditors (per advertisement)	R 484.00
Liquidation & distribution (per advertisement)	R 484.00
Insolvencies (per advertisement)	R 484.00
Sale of business (per advertisement)	R 420.00
Lost deeds (per advertisement)	R 630.00

PLEASE NOTE THAT THE FOLLOWING SERVICES ARE AVAILABLE TO YOU WHEN YOU ADVERTISE IN BUSINESS DAY:

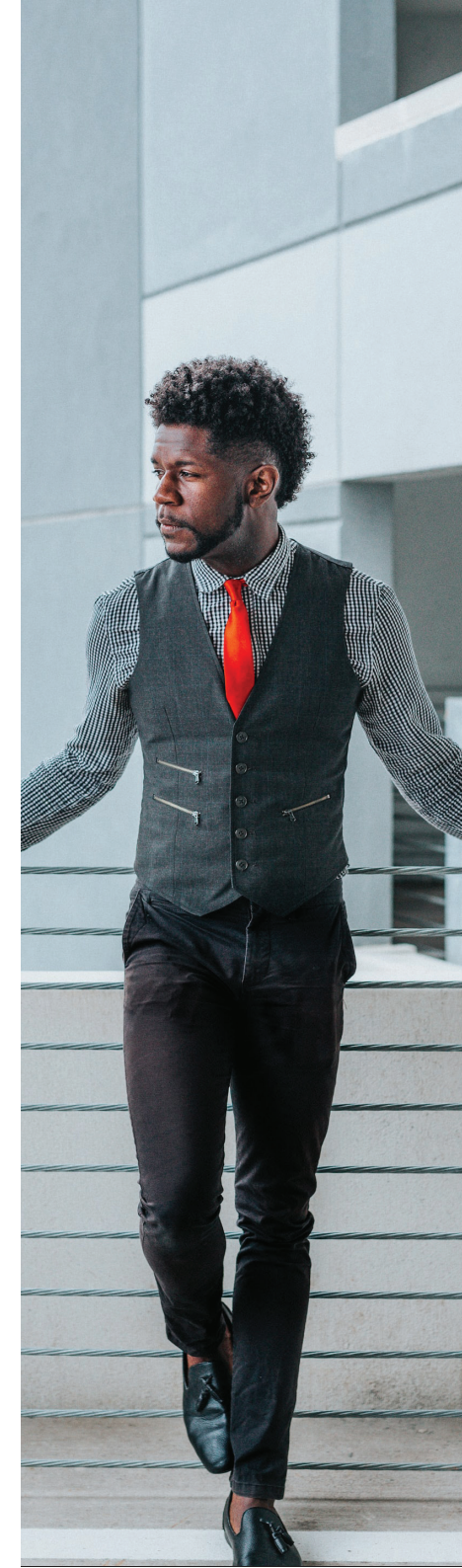
- * Submission to the government printers three weeks prior to publication
- * Business Day tearsheets

All rates exclude VAT and Government Gazette Fee

For additional information, please contact:

Vasie Naidoo on Legals@arena.africa	011 280 5553 - Gauteng
Poonam Bhikha on Legalskzn@arena.africa	011 280 3022 - KZN
Nontobeko Ntombela on Legalskzn@arena.africa	031 250 8640 - KZN

Amounts quoted are excluding VAT & including agency settlement discount to qualifying agencies.



TECHNICAL SPECS - MAIN BODY & BUSINESS TIMES

COLUMN	BROADSHEET 9 COL	BROADSHEET 11 COL
1 Col	34 mm	30 mm
2 Col	72 mm	62 mm
3 Col	110 mm	94 mm
4 Col	148 mm	126 mm
5 Col	186 mm	158 mm
6 Col	224 mm	190 mm
7 Col	262 mm	222 mm
8 Col	300 mm	254 mm
9 Col	338 mm	286 mm
10 Col		318 mm
11 Col		350 mm

Broadsheet 9 Col DPS is 54x18 (540 mm in height x 716 mm in width) which includes 40 mm gutter

Broadsheet 11 Col DPS is 54x22 (540 mm in height x 720 mm in width) which includes 20 mm gutter.

LIFESTYLE, FASHION, TRAVEL, HOME, FOOD & MOTORING

COLUMN	TABLOID 8 COL
1 Col	30 mm
2 Col	63 mm
3 Col	96 mm
4 Col	129 mm
5 Col	162 mm
6 Col	195 mm
7 Col	228 mm
8 Col	261 mm

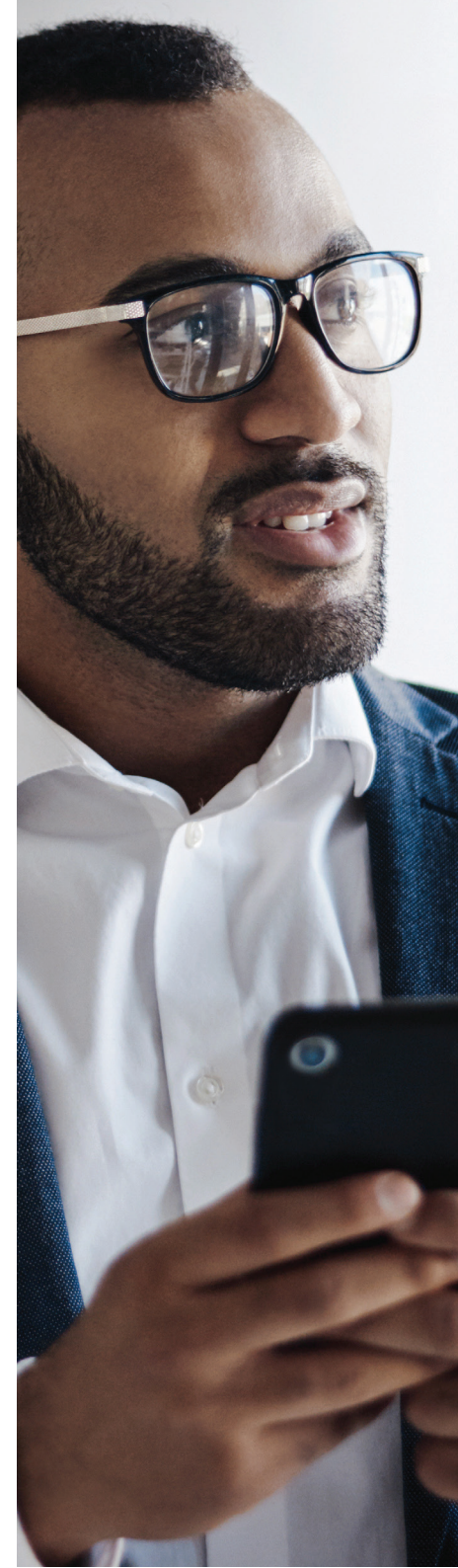
Sunday Times



DIGITAL

DISPLAY RATES	CPM
1. RUN OF NETWORK / All sizes (728x90, 300x250, 300x600)	R 233.00
2. RUN OF NETWORK / High impact (Billboard 1000x250, 300x600)	R 290.00
3. ARENA video display	R 500.00
ADDITIONAL COST FOR LAYERING:	
+ Geotargeting (we target ZA national by default)	R 56.00
+ Section specific	R 56.00
+ Viewability targeting	R 56.00
+ Audience targeting	R 56.00
+ Premium uplift on business sites	R 56.00
IN-IMAGE Ad Unit	R 389.00
The ad unit displays to the user between the page views as they navigate from one page to the next on the same website	
Logo in vector formats (.svg, .ai, .eps or png)	
Desktop sizes: 1200 x 600	
INTERSTITIAL Ad Unit	R 389.00
Appears between content pages. It captures user attention before they continue to their next page or action, providing a high-impact advertising experience	
Desktop sizes: 728x 90 / 970 x 90 / 300x250 / 300x600 / 320x50 / 160x600	
Mobile : 300x250 / 300x 600 / 320x50	
NEWSLETTER In-Article Ad Unit	R 330.00
In-article banner featured on a newsletter to reach targeted, opted-in audience	
Desktop sizes: 300x250	
Mobile : 300x250	

For more information, please contact **Anastacia Martin** at **martina@arena.africa**
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 Terms & conditions apply.



24 HOUR SPONSORSHIP (HTPO) DESKTOP & MOBILE

		RATE
TIMESLIVE	250 000 impressions	R 80 769.00
SUNDAY TIMES	17 000 impressions	R 6 730.00
ST LIFESTYLE	28 000 impressions	R 10 769.00
BUSINESSLIVE	35 000 impressions	R 27 750.00
BUSINESS DAY	44 000 impressions	R 33 650.00
BUSINESS TIMES	5 000 impressions	R 2 775.00
FINANCIAL MAIL	41 000 impressions	R 31 356.00
SOWETANLIVE	250 000 impressions	R 80 769.00
TSHISALIVE	25 000 impressions	R 10 256.00
TIMESLIVE SPORT	13 000 impressions	R 5 769.00
THE HERALD	20 000 impressions	R 7 404.00
DAILY DISPATCH	14 000 impressions	R 4 712.00



NATIVE PACKAGES

PREMIUM PACKAGE:

R 67 000.00

1x Article

2x Days Home Page exposure, 6 Days Section Page exposure

2x Sponsored Facebook posts

3x Sponsored tweets

1x Newsletter in-article banner

In-article companion banners (1000x250 or 728x90, 300x600, 300x250 – max file size 60KB)

150 000 ROS / RON impressions

STANDARD PACKAGE:

R 50 000.00

1x Article

1x Day Home page exposure, 7 Days Section Page exposure

1x Sponsored Facebook post

2x Sponsored tweets

1x Newsletter In-article

In-article companion banners (1000x250 or 728x90, 300x600, 300x250 – max file size 60KB)

Optional social media boosting

SPONSORED CONTENT:

R 34 000.00

1x Article

2x Sponsored Facebook posts

LISTICAL PROFILES:

R150 000.00

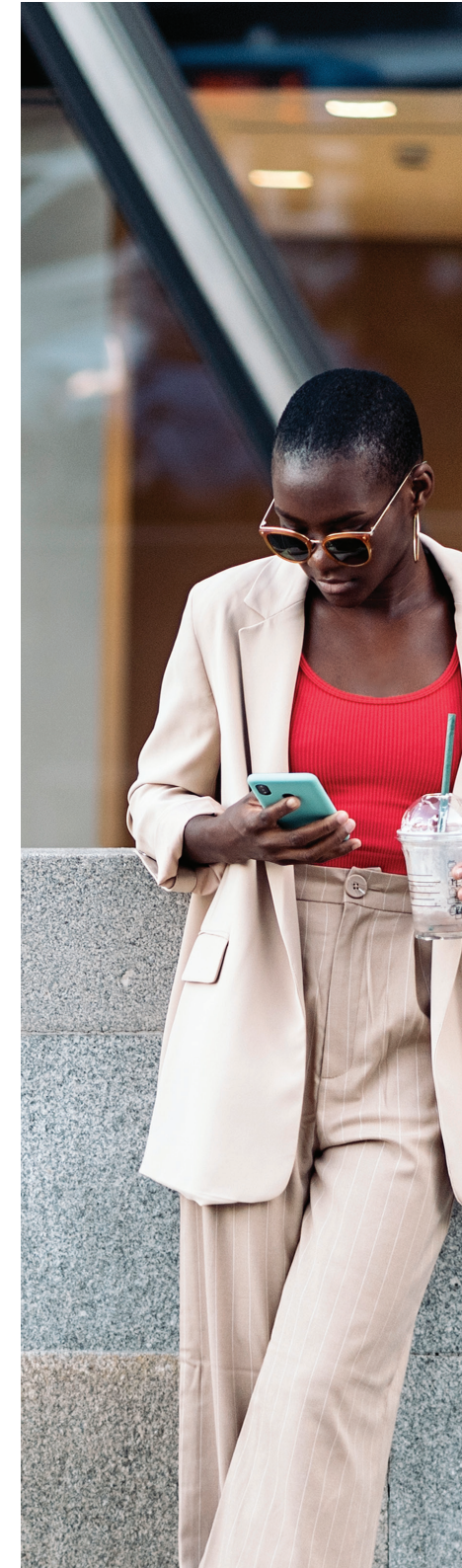
A specialised page in a list format that highlights a brand's identity including its products, services and key information, to promote visibility and engagement

6-12 Profiles

HPTO

Display Banners / ROS an RON

For more information, please contact **Anastacia Martin** at **martina@arena.africa**
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DIGITAL

PARTNER HUB:

R 55 000.00 PM

A centralised platform for managing and sharing your content such as articles, podcasts, videos & more. Contact your account executive for more information

Hosting fee per month on news and business platforms

PODCASTS:

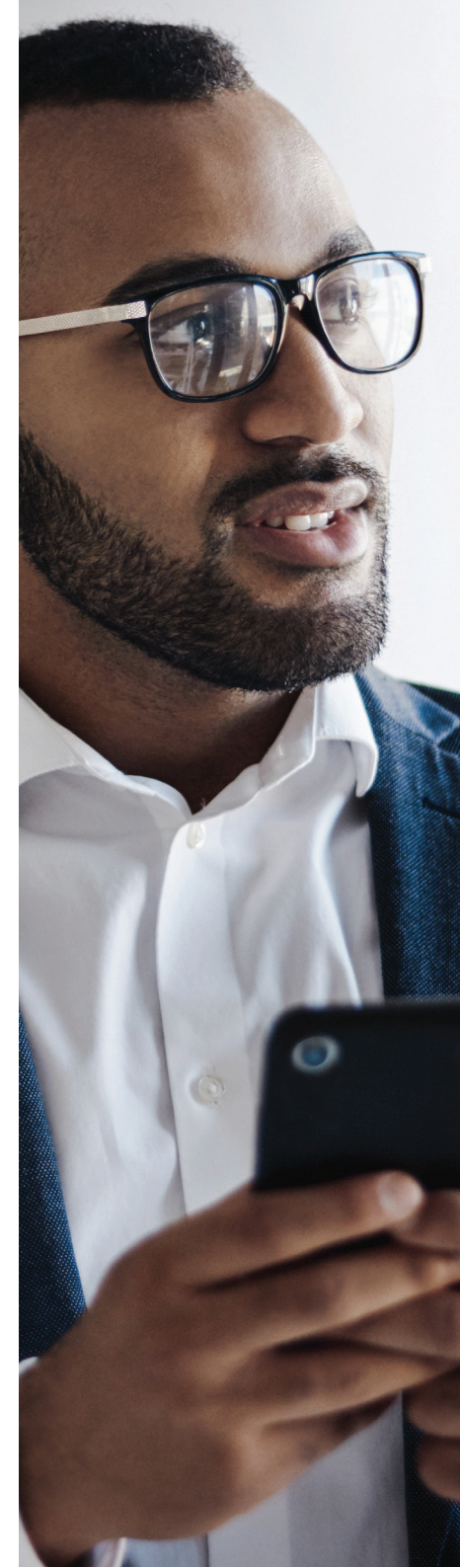
Price available
upon request

CLIENT CURATED - A bespoke podcast created for a client where their business / services are at the core of the podcast. Contact your account executive for more information

SPONSORED - An established Arena Holdings podcast is sponsored by a client via a live read by the host & opening / closing billboard. Contact your account executive for more information

PROGRAMMATIC - Contact your account executive for more information

For more information, please contact **Anastacia Martin** at **martina@arena.africa**
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Terms & conditions apply.



SALES CONTACTS

Deputy Chief Sales Officer	Pierrette Spadoni	083 297 6501	spadonip@arena.africa
	PA Rotshidzwa Marcia Ntsieni	011 280 3433	ntsienir@arena.africa
Gqeberha Sales: Manager	Shelly Le Roux	071 384 8294	lerouxs@theherald.co.za
East London Sales: Manager	Suren Packery	083 793 2245	surenp@dispatch.co.za
Agencies Manager	Tinyiko Thobejane	081 441 9072	tinyiko@arena.africa
Retail Manager	Pierrette Spadoni	083 297 6501	spadonip@arena.africa
Strategic Media Sales Manager: Print	Tinyiko Thobejane	081 441 9072	tinyiko@arena.africa
National Sales Manager: Legals, Classifieds	Jyoti Govind	083 641 6010	govindj@arena.africa
Integrated Media Sales Manager: Digital, Direct, Education, Surveys	Anastacia Martin	084 999 1405	martina@arena.africa
KZN	Tinyiko Thobejane	081 441 9072	tinyiko@arena.africa
Product Manager: Special Projects	Kay Naidoo	082 469 3957	naidooka@arena.africa



CONTACTS**EASTERN CAPE****TEL****EMAIL**

The Atrium Centre, 24 Ring Road, Gqeberha

Main Switchboard

041 504 7911

Sales

071 384 8294

leroux@theherald.co.za

Corner St Helena Road & Quenera Drive, Beacon Bay, East London

Main Switchboard

043 702 2000

Sales

083 793 2245

surenp@arena.africa

GAUTENG**TEL****EMAIL**

Hill on Empire, 16 Empire Road, Parktown

Main Switchboard

011 280 3000

Agencies

081 441 9072

tinyiko@arena.africa

Retail

083 297 6501

spadonip@arena.africa

National Direct

083 307 6756

singhr@arena.africa

National Online

084 999 1405

martina@arena.africa

National Sales Manager: Investor Relations

083 252 5076

tasmani@arena.africa

National Classified & Legals

083 641 6010

govindj@arena.africa

WESTERN CAPE**TEL****EMAIL**

Regional Agency

083 297 6501

spadonip@arena.africa

Regional Direct

072 783 6308

ndyokop@arena.africa

KZN**TEL****EMAIL**Centenary Building, Cnr Equinox and Zenith Drive,
Umhlanga New Town Centre, Durban

Main Switchboard

031 250 8500

Regional Agency

083 560 0639

sunderb@arena.africa

Regional Direct

083 297 6501

spadonip@arena.africa



TERMS & CONDITIONS

1. Advertisements are accepted for publication in publications owned or published by Arena Holdings subject to the following conditions:
 - a. Arena Holdings reserves the right to withhold any advertisement from publication and to cancel any advertisement order that has been accepted.
 - b. Arena Holdings will not be liable to the advertiser or to any other person for any loss or damages of any nature whatsoever, including indirect or consequential damages or any loss of profit or special damages of any nature whatsoever and whether in the contemplation of the parties or not, which the advertiser or any other person may suffer as a result of Arena Holdings failure to publish, or publication on dates other than those specified by the advertiser, or any other error of any kind.
 - c. Telephonic instructions must in all cases be confirmed in writing by the advertiser.
2. Every precaution is taken to ensure the correct printing and insertion of all advertisements, but Arena Holdings will not be held liable for any inaccuracies or omissions or for any consequence arising there from.
3. Arena Holdings reserves the right to edit, revise or to reject - even after acceptance for publication - any advertisement deemed to be untruthful or objectionable in subject matter or wording, or unsuitable for any other reason, whether space for the advertisement has been booked in advance under order or not.
 - a. Arena Holdings reserves the right to resize any advertisements to accommodate press constraints.
 - b. Arena Holdings reserves the right to resize any advertisements that are not supplied according to the booked space.
 - c. Arena Holdings reserves the right to colour correct any advertising material that is not supplied to the Arena colour specifications.
4. Arena Holdings reserves the right to suspend an issue on any day and increase or decrease the usual number of copies without notice.
5. Space is sold to advertisers for the purpose of making announcements concerning their own business and may not be used for attacking or making comparisons with other advertisers, firms, institutions or persons.
6. The advertiser indemnifies Arena Holdings against any claim by any third party arising out of the design, form, content, copyright infringement or other attributions of the advertisement.
7. No advertising order entitles the client to a write up or editorial coverage.
8. All orders are subject to the availability of space. Bookings will lapse if the first insertion under order is not made within three months of the order, or if more than three months elapses between insertions.
9. The full name, street address, telephone and fax number of the advertiser must be included in advertisements asking for money or stamps to be sent to the newspaper or box number.
10. Approved accounts are payable within 30 days from date of statement, otherwise orders must be prepaid. Cash payments are required three working days prior to print date for non-account holders. However, in the case of pre-printed special projects, cash is required 14 days prior to publication.
11. Material deadline is two days prior to print date for all Arena Holdings publications, with the exception of surveys and special reports.
12. Any advertising order is subject to the conditions stated herein unless specifically varied by Arena Holdings in writing with specific reference to the advertiser's contrary documentation.
13. ACCEPTANCE and COPY: If material is received too late for publication, the space reserved will be charged for. Copy must conform to all PRINT MEDIA ASSOCIATION requirements for the acceptance of print advertisements. The general typography of advertisements is subject to the approval of Arena Holdings. Analogue material must be claimed within 30 days, after which no responsibility will be accepted for loss or damage to such material. Digital material can be retrieved up to three months from last date of publication.
14. No changes to advertisements appearing in Arena Holdings publications will be accepted once publication production has commenced.
15. When new advertising rates are announced, clients who have contracts with Arena Holdings will be entitled to continue to advertise at their contract rates for 45 days after the new rate is announced. The balance of their orders will be subject to the new rates. Such contracts may be cancelled on the date the new or higher rate becomes effective.
16. All cancellations must be in writing.
17. Advertisement orders are not accepted for periods longer than 12 months.
18. A 50% cancellation fee will be incurred for all special position bookings cancelled within 30 days of scheduled publication.
19. Any agreement purporting to vary the terms of these conditions or any consensual cancellation shall not be valid unless reduced to writing and signed by both the advertiser and Arena Holdings.
20. If any amount due and payable by the advertiser is not paid within the agreed term, the advertiser will be liable for interest at the maximum rate permitted by law. Such interest will be calculated and paid monthly in advance. If the interest is not paid as aforesaid, the interest will be added to the principal sum, and the whole amount will form the principal debt, which will bear interest as described.
21. In the event of Arena Holdings instructing attorneys to collect from the advertiser an amount owing to Arena Holdings, the advertiser agrees to pay all costs on the scale as between attorney and own client, including collection charges.
22. No relaxation or indulgence granted to the advertiser by Arena Holdings, at any time, will be deemed to be a waiver of any of Arena Holdings rights in terms hereof. Such relaxation or indulgence will not be deemed a novation of any of the terms & conditions.
23. Any insertion that carries "farmed advertising" or representing any form of "sponsorship advertising" or company profile will be subject to approval by Arena Holdings.
24. By placing an advert, you acknowledge that you consent to the publishing of the advert, including any personal information, in a public newspaper, which is available online and in print.