

2020 RATE CARD



Motoring

A PROUD BRAND OF **ARENA** HOLDINGS

MOTERING RATES

Business Day Motornews

Weekly

Basic rate R 339.00 (psccm)

Broadsheet

DPS	54x20	540mm (h) x 790mm (w)	R 366 120.00
Full Page	54x10	540mm (h) x 380mm (w)	R 183 060.00
Half Page	27x10	270mm (h) x 380mm (w)	R 91 530.00
1/4 Page	27x5	270mm (h) x 186mm (w)	R 45 765.00
Front page ear space	6x2	60mm (h) x 73mm (w)	R 16 272.00
Front page left column block	9x1	90mm (h) x 34mm (w)	R12 204.00

DEADLINES

Booking Deadline	Material Deadline	Cancellation Deadline	Contact
11h00 Friday prior to publication	11h00 Tuesday prior to publication	100% after 12h00, Tuesday prior to publication	Collin Khanye 011 280 3118 khanyec@arena.africa

Sowetan Motoring

Weekly

Basic rate R 296.00 (psccm)

Tabloid

DPS	39x16	390mm (h) x 540mm (w)	R 184 704.00
Full Page	39x8	390mm (h) x 261mm (w)	R 92 352.00
Half Page	20x8	200mm (h) x 261mm (w)	R 47 360.00
1/4 Page	20x4	200mm (h) x 129mm (w)	R 23 680.00

DEADLINES

Booking Deadline	Material Deadline	Cancellation Deadline	Contact
17h00 Friday prior to publication	11h00 Monday prior to publication	100% after 12h00, Monday prior to publication	Collin Khanye 011 280 3118 khanyec@arena.africa

Amounts quoted are excluding vat (not added) and including agency settlement discount (not deducted) to qualifying customers.

MOTERING RATES - CONTINUED

Sunday Times Lifestyle Motoring

Monthly
Basic rate R 456.00 (psccm)
Tabloid

DPS	39x16	390mm (h) x 540mm (w)	R 284 544.00
Full Page	39x8	390mm (h) x 261mm (w)	R 142 272.00
Half Page	20x8	200mm (h) x 261mm (w)	R 72 960.00
1/4 Page	20x4	200mm (h) x 129mm (w)	R 36 480.00

DEADLINES

Booking Deadline	Material Deadline	Cancellation Deadline	Contact
2 nd Tuesday of the month	2 nd Friday of the month	100% after 12h00 on material deadline day	Collin Khanye 011 280 3118 khanyc@arena.africa

Amounts quoted are excluding vat (not added) and including agency settlement discount (not deducted) to qualifying customers.

MOTERING RATES - CONTINUED

The Herald World of Wheels

Weekly
Basic rate R 187.00 (psccm)
Broadsheet

DPS	54x20	540mm (h) x 790mm (w)	R 201 960.00
Full Page	54x10	540mm (h) x 380mm (w)	R 100 980.00
Half Page	27x10	270mm (h) x 380mm (w)	R 50 490.00
1/4 Page	27x5	270mm (h) x 188mm (w)	R 25 245.00

DEADLINES

Booking Deadline	Material Deadline	Cancellation Deadline	Contact
11h00 Monday prior to publication	11h00 Tuesday prior to publication	100% after 12h00 Tuesday prior to publication	Collin Khanye 011 280 3118 khanyec@arena.africa

Daily Dispatch Motoring

Weekly
Basic rate R 169.00 (psccm)
Broadsheet

DPS	54x20	540mm (h) x 790mm (w)	R 182 520.00
Full Page	54x10	540mm (h) x 380mm (w)	R 91 260.00
Half Page	27x10	270mm (h) x 380mm (w)	R 45 630.00
1/4 Page	27x5	270mm (h) x 188mm (w)	R 22 815.00

DEADLINES

Booking Deadline	Material Deadline	Cancellation Deadline	Contact
11h00 Monday prior to publication	11h00 Wednesday prior to publication	100% after 12h00, Monday prior to publication	Collin Khanye 011 280 3118 khanyec@arena.africa

Amounts quoted are excluding vat (not added) and including agency settlement discount (not deducted) to qualifying customers.



CONTACTS

GAUTENG

TEL

FAX

EMAIL

Hill on Empire, 16 Empire Road, Parktown

Main Switchboard

011 280 3000

National Digital

011 280 5059

masutag@arena.africa

National Financials

011 280 3077

tasmani@arena.africa

National Agencies & Retail

011 340 9386

thompsond@arena.africa

National Automotive

011 280 3118

khanyec@arena.africa

National Direct

011 280 3231

govindj@arena.africa

National Government

011 280 3163

koahot@arena.africa

National Legal & Classified

011 280 3231

govindj@arena.africa

CAPE TOWN

12th Floor, Number 2 Long Street, Cape Town

Main Switchboard

021 488 1700

Regional Agency

021 488 1722

bywaterj@arena.africa

Regional Direct

021 488 1873

ndyokop@arena.africa

Regional Retail

021 488 1710

baileyg@arena.africa

Regional Government

021 488 1788

yanin@arena.africa

Business Manager (Money)

021 488 1723

roosp@arena.africa

KZN

MB House, 635 Peter Mokaba Road, Overport, 4091, Durban

Main Switchboard

031 250 8500

086 644 0303

Regional Agency

031 250 8569

086 644 0303

sunderb@arena.africa

Regional Direct

031 250 8563

086 644 0303

pillayv@arena.africa

Regional Government

031 250 8573

086 644 0303

khawulas@arena.africa

Regional Retail

031 250 8569

086 644 0303

sunderb@arena.africa

Regional Legal & Classified

031 250 8640

086 206 8387

ntombelan@arena.africa

TERMS AND CONDITIONS

1. Advertisements are accepted for publication in publications owned or published by Arena Holdings subject to the following conditions:
 - a. Arena Holdings reserves the right to withhold any advertisement from publication and to cancel any advertisement order that has been accepted.
 - b. Arena Holdings will not be liable to the advertiser or to any other person for any loss or damages of any nature whatsoever, including indirect or consequential damages or any loss of profit or special damages of any nature whatsoever and whether in the contemplation of the parties or not, which the advertiser or any other person may suffer as a result of Arena Holdings failure to publish, or publication on dates other than those specified by the advertiser, or any other error of any kind.
 - c. Telephonic instructions must in all cases be confirmed in writing by the advertiser.
2. Every precaution is taken to ensure the correct printing and insertion of all advertisements, but Arena Holdings will not be held liable for any inaccuracies or omissions or for any consequence arising there from.
3. Arena Holdings reserves the right to edit, revise or to reject — even after acceptance for publication — any advertisement deemed to be untruthful or objectionable in subject matter or wording, or unsuitable for any other reason, whether space for the advertisement has been booked in advance under order or not.
 - a. Arena Holdings reserves the right to resize any advertisements to accommodate press constraints.
 - b. Arena Holdings reserves the right to resize any advertisements that are not supplied according to the booked space.
 - c. Arena Holdings reserves the right to colour correct any advertising material, that is not supplied to the Arena colour specifications.
4. Arena Holdings reserves the right to suspend an issue on any day and increase or decrease the usual number of copies without notice.
5. Space is sold to advertisers for the purpose of making announcements concerning their own business and may not be used for attacking or making comparisons with other advertisers, firms, institutions or persons.
6. The advertiser indemnifies Arena Holdings against any claim by any third party arising out of the design, form, content, copyright infringement or other attributions of the advertisement.
7. No advertising order entitles the client to a write -up or editorial coverage.
8. All orders are subject to the availability of space. Bookings will lapse if the first insertion under order is not made within three months of the order, or if more than three months elapses between insertions.
9. The full name, street address, telephone and fax number of the advertiser must be included in advertisements asking for money or stamps to be sent to the newspaper or box number.
10. Approved accounts are payable within 30 days from date of statement, otherwise orders must be prepaid. Cash payments are required three working days prior to print date for non-account holders. However, in the case of pre-printed special projects, cash is required 14 days prior to publication.
11. Material deadline is two days prior to print date for all Arena Holdings publications, with the exception of surveys and special reports.
12. Any advertising order is subject to the conditions stated herein unless specifically varied by Arena Holdings in writing with specific reference to the advertiser's contrary documentation.
13. ACCEPTANCE and COPY: If material is received too late for publication, the space reserved will be charged for. Copy must conform to all PRINT MEDIA ASSOCIATION requirements for the acceptance of print advertisements. The general typography of advertisements is subject to the approval of Arena Holdings. Analogue material must be claimed within 30 days, after which no responsibility will be accepted for loss or damage to such material. Digital material can be retrieved up to three months from last date of publication.
14. No changes to advertisements appearing in Arena Holdings publications will be accepted once publication production has commenced.
15. When new advertising rates are announced, clients who have contracts with Arena Holdings will be entitled to continue to advertise at their contract rates for 45 days after the new rate is announced. The balance of their orders will be subject to the new rates. Such contracts may be cancelled on the date the new or higher rate becomes effective.
16. All cancellations must be in writing.
17. Advertisement orders are not accepted for periods longer than 12 months.
18. A 50% cancellation fee will be incurred for all special position bookings cancelled within 30 days of scheduled publication.
19. Any agreement purporting to vary the terms of these conditions or any consensual cancellation shall not be valid unless reduced to writing and signed by both the advertiser and Arena Holdings.
20. If any amount due and payable by the advertiser is not paid within the agreed term, the advertiser will be liable for interest at the maximum rate permitted by law. Such interest will be calculated and paid monthly in advance. If the interest is not paid as aforesaid, the interest will be added to the principal sum, and the whole amount will form the principal debt, which will bear interest as described.
21. In the event of Arena Holdings instructing attorneys to collect from the advertiser an amount owing to Arena Holdings, the advertiser agrees to pay all costs on the scale as between attorney and own client, including collection charges.
22. No relaxation or indulgence granted to the advertiser by Arena Holdings, at any time, will be deemed to be a waiver of any of Arena Holdings rights in terms hereof. Such relaxation or indulgence will not be deemed a novation of any of the terms and conditions.
23. Any insertion that carries "farmed advertising" or representing any form of "sponsorship advertising" or company profile will be subject to approval by Arena Holdings.