



2020

RATECARD



thehomechannel

ARENA
HOLDINGS



THE HOME CHANNEL

Broadcasts 24/7 on DStv Channel 176

The Channel reserves the right to make programming changes

The average spot rate on The Home Channel is R5 000

CHANNEL	TIME BANDS	SEGMENTS	30" RATE
The Home Channel 176	MONDAY TO FRIDAY		
	08H00 - 12H00	MORNING	R3 500
	12H00 - 15H00	MIDDAY	R4 000
	15H00 - 18H00	PREMIUM (SHOULDER TIME)	R5 000
	18H00 - 22H00	PRIME TIME	R6 000
	22H00 - 24H00	PREMIUM (SHOULDER TIME)	R5 000
	SATURDAY & SUNDAY		
	07H00 - 09H00	EARLY MORNING	R3 500
	09H00 - 12H00	MID MORNING	R5 000
	12H00 - 18H00	PRIME	R6 000
	18H00 - 24H00	PREMIUM (SHOULDER TIME)	R5 000

TERMS AND CONDITIONS

1. All advertising spots longer or shorter than 30" will be charged pro-rata.
2. Advertising spots bought in specific programmes will carry a 20% loading.
3. The channel reserves the right to alter programming.
4. All rates are NET and exclude VAT.
5. Subject to available inventory at time of booking.
6. A 50% cancellation fee will apply within 10 working days of flighting.
7. Please note that a 100% cancellation fee will apply if the TV plan is cancelled after the campaign has already started.
8. The channel will not be held responsible for any circumstances beyond their control.
9. Upfront payment may be required subject to credit policy.
10. Proof of payment must be e-mailed, no less than 5 working days prior to first broadcast.
11. E & OE – Standard errors & omissions.

NEW FTP Address and Material Format

Material delivery options:

1. FTP Details:

- Host Address: ftp2.avusa.co.za
 - Username: BlackstarTV
 - Password: TVCloud2018
 - Directory: Commercials

2. USB / Hard Drive

3. Web Transfer

- We can access most online transfer mechanisms, for example Dropbox, WeTransfer, etc.

4. Via Adstream

- Supply formatted as per various options on Adstream White Pages
 - Contact traffic.za@adstream.com for details

5. Format:

- Video Material: Television broadcast quality
- Standard Definition (SD)
 - QuickTime .mov
 - Apple ProRes 422 LT
 - PAL 25 fps
 - Audio 48KHZ
 - Standard Definition video (SD)
 - Aspect Ratio – 16:9 (anamorphic)
- High Definition (HD)
 - We also accept HD 1080 (High Definition)
 - 16:9 Full HD (1920 x 1080)

6. Compression Options:

- H.264 – 25 frames per second
- .mov

Physical Address:

- Tiso Blackstar Group
 - Hill on Empire
 - 16 Empire Road
 - Parktown

Contact:

- Rolette Naidoo
 - naidoor@arena.africa
 - 011 280 5822 or 078 053 7216
- Kgotsso Modisane
 - Kgotsso@bdtv.co.za
 - 011 340 9383 or 074 423 9885

Material Deadlines:

- 5 working days prior to first flighting



TV SALES CONTACTS

GM: Sales	Michelle Arnold	011 280 5514	082 326 6808	arnoldm@arena.africa
Sales Executive	Claire Smith	011 340 9381	082 579 0894	claires@arena.africa
Sales Executive	Adèle Rhodes	011 280 3483	082 456 3317	adeler@bdtv.co.za
Sales Executive	Themba Motaung	011 340 9515	073 203 5417	motaungt@bdtv.co.za
Sales Executive	Brenda Stanley	011 340 9370	082 557 5303	stanleyb@arena.africa
Western Cape Sponsorship and Advertising Sales	Kim Penman	021 488 1813	083 733 5187	penmank@arena.africa
TV Sales Co-Ordinator	Kgotso Modisane	011 340 9383	074 423 9885	kgotso@bdtv.co.za
TV Sales Co-Ordinator	Rolette Naidoo	011 280 5822	078 053 7216	naidoor@arena.africa