



	BUSINES				
	Broadcasts Monday to Su	<del>-</del>			
	The Channel reserves the right				
The average spot rate on Business Day TV is R4 500					
CHANNEL	TIME BANDS	SEGMENTS	30" RATE		
	MONDAY TO FRIDAY				
	06H00 - 10H00	MORNING REPEATS	R3 500		
BUSINESS DAY TV 412	10H00 - 16H30	SHOULDER TIME	R3 500		
	16H30 - 18H00	PREMIUM (SHOULDER TIME)	R4 000		
	18H00 - 19H00		R5 500		
	19H00 - 20H00	PRIME TIME	R6 500		
	20H00 - 21H00		R5 500		
	21H00 - 22H00	PREMIUM (SHOULDER TIME)	R4 000		
	22H00 - 24H00	EVENING	R3 500		
	SME ZONE SATURDAY & SUNDAY				
	MIDNIGHT FRIDAY TO SUNDAY	ALL WEEKEND	R3 000		



## **TERMS AND CONDITIONS**

- All advertising spots longer or shorter than 30" will be charged pro-rata.
- 2. Advertising spots bought in specific programmes will carry a 20% loading.
- 3. The channel reserves the right to alter programming.
- 4. All rates are NET and exclude VAT.
- 5. A 50% cancellation fee will apply within 5 working days of flighting.
- 6. Please note that a 100% cancellation fee will apply if the TV plan is cancelled after the campaign has already started.
- 7. The channel will not be held responsible for any circumstances beyond their control.
- 8. Upfront payment may be required subject to credit policy.
- 9. Proof of payment must be e-mailed, no less than 5 working days prior to first broadcast.
- 10. E & OE Standard errors & omissions.

# **NEW FTP Address and Material format**

## For All Channels - Commercials:

- Host Address: ftp2.avusa.co.za
- Username: summit
- Password: summittv

## Directory:

Commercials

#### **SD Format:**

- QuickTime .mov
- Apple Pro Res 422LT
- DV PAL 25 fps
- Audio 48KHZ
- Standard Definition video (SD)
- Aspect Ratio 16:9 (anamorphic)

#### **HD Format:**

- We also accept HD 1080 (High Definition)
- (16:9 Full HD 1920 x 1080)

# **Compression Options:**

- H.264 25 frames per second
- .mov

# **Physical Address:**

- Tiso Blackstar Group
- Hill on Empire
- 16 Empire Road
- Parktown

### **Material Delivery Contact:**

- Rolette Naidoo
- NaidooR@tisoblackstar.co.za
- 011 280 5822
- 078 053 7216

Material deadline: 5 working days prior to first flighting



# TV SALES CONTACTS

GM: SalesMichelle Arnold011 280 5514082 326 6808arnoldm@bdtv.co.zaSales ExecutiveAntoinette van Wyk011 280 5726083 258 1918van wyka@bdtv.co.zaSales ExecutiveLee-Ann Harling011 340 9381082 738 7318lee@bdtv.co.zaSales ExecutiveAdéle Rhodes011 280 3483082 456 3317adeler@bdtv.co.zaSales ExecutiveThemba Motaung011 340 9515073 203 5417motaungt@bdtv.co.zaSales ExecutiveBrenda Stanley011 340 9370082 557 5303stanleyb@bdtv.co.zaWestern Cape Sponsorship and Advertising SalesKim Penman021 488 1813083 733 5187penmank@bdtv.co.zaTV Sales Co-OrdinatorKgotso Modisane011 340 9383074 423 9885kgotso@bdtv.co.zaTV Sales Co-OrdinatorRolette Naidoo011 280 5822078 053 7216naidoor@tisoblackstar.co.za					
Sales Executive         Lee-Ann Harling         011 340 9381         082 738 7318         lee@bdtv.co.za           Sales Executive         Adéle Rhodes         011 280 3483         082 456 3317         adeler@bdtv.co.za           Sales Executive         Themba Motaung         011 340 9515         073 203 5417         motaungt@bdtv.co.za           Sales Executive         Brenda Stanley         011 340 9370         082 557 5303         stanleyb@bdtv.co.za           Western Cape Sponsorship and Advertising Sales         Kim Penman         021 488 1813         083 733 5187         penmank@bdtv.co.za           TV Sales Co-Ordinator         Kgotso Modisane         011 340 9383         074 423 9885         kgotso@bdtv.co.za	GM: Sales	Michelle Arnold	011 280 5514	082 326 6808	arnoldm@bdtv.co.za
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	TV Sales Co-Ordinator	Rolette Naidoo	011 280 5822	078 053 7216	naidoor@tisoblackstar.co.za