



Daily Dispatch

**Saturday
Dispatch**

2018
RATECARD



SALES CONTACTS

Group GM: Sales and Marketing	Reardon Sanderson (PA Marlene Smalberger)	011 340 9336 011 280 3186	sandersonr@tisoblackstar.co.za marlenes@tisoblackstar.co.za
Deputy Group GM: Sales and Marketing	Eben Gewers (PA Marlene Smalberger)	011 280 5462 011 280 3186	gewerse@tisoblackstar.co.za marlenes@tisoblackstar.co.za
National Sales Manager: Digital Advertising/360	Susie White	011 280 5059	whitesj@tisoblackstar.co.za
Business Manager: Eastern Cape	Nadeem Joshua	041 504 7495	joshuan@tisoblackstar.co.za
Sales Manager: Daily Dispatch	Suren Packery	043 702 2235	surenp@tisoblackstar.co.za
East London Sales	Debbie Bauer	043 702 2139	debbieb@tisoblackstar.co.za
National Sales Manager: Public Sector	Yusuf Patel	011 280 3895	pately@tisoblackstar.co.za
Business Manager: Private Sector/International Sales/Tenders	Anna-Marie Mahri	011 280 3028	mahria@tisoblackstar.co.za
National Sales Manager: Legals, Classifieds & Direct	Jyoti Govind	011 280 3231	govindj@tisoblackstar.co.za
Cape Town Regional Manager	Janine Bywater	021 488 1722	bywaterj@tisoblackstar.co.za
KZN Regional Manager	Verna Pillay	031 250 8563	pillayv@tisoblackstar.co.za
National Sales Manager: Agencies and Retail	Debbie Thompson	011 340 9386	thompsond@tisoblackstar.co.za



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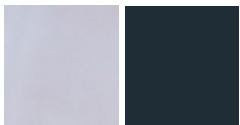
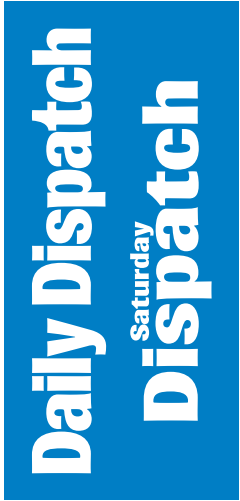
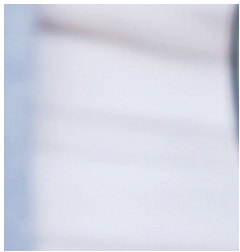
COLUMN CONFIGURATION - DAILY DISPATCH & SATURDAY DISPATCH

COLUMN	SATURDAY DISPATCH	DAILY DISPATCH	DAILY DISPATCH
	TABLOID 8 COL	BROADSHEET 10 COL	BROADSHEET 12 COL
1 Col	30 mm	34 mm	28 mm
2 Col	64 mm	72 mm	60 mm
3 Col	97 mm	111 mm	92 mm
4 Col	131 mm	149 mm	124 mm
5 Col	164 mm	188 mm	156 mm
6 Col	197 mm	226 mm	188 mm
7 Col	230 mm	264 mm	220 mm
8 Col	264 mm	303 mm	252 mm
9 Col		341 mm	284 mm
10 Col		380 mm	316 mm
11 Col			348 mm
12 Col			380 mm

Broadsheet DPS is 54x20 (540mm in height x 790mm in width) which includes 30mm gutter

Tabloid DPS is 38x16 (380mm in height x 546 mm in width) which includes 18mm gutter

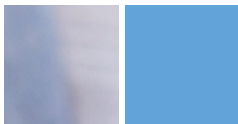
All prices exclude VAT



DAILY DISPATCH & SATURDAY DISPATCH MAIN BODY RATES

	RATE (pscm)
Full colour	R 155.00
1 Spot colour	R 101.00
Black & white	R 81.00
FRONT PAGE POSITIONS	
Front page earspace	R 4 350.00
Trade rates	Rate + 60%
Page 2 & 3 facing pages	Rate on request
GUARANTEED POSITIONS	
Trade rates	Rate + 30%
USED VEHICLES	
Black & white	R 67.00
PROPERTY	
Estate Agents (Quarter, Half & Full pages only)	R 24.00
COMPANY REPORTS & FINANCIAL NOTICES	
Full colour	R 188.00
1 Spot colour	R 155.00
Black & white	R 125.00
Newsprint Wrap	Rate on request

All prices exclude VAT



DAILY DISPATCH & SATURDAY DISPATCH MAIN BODY RATES CONTINUED

	RATE (pscm)
LEGAL NOTICES & TENDERS	
Full colour	R 157.00
Black & white	R 94.00
Colour logo (per advert)	R 341.00
Booking deadline: 12h00, 2 working days prior to publication	
Material deadline: 12h00, 1 working day prior to publication	
AUCTIONS	
Saturday auction + 1 spot colour	R 81.00
EMPLOYMENT	
Full colour	R 157.00
Black & white	R 81.00
Workwise National Combo	R 251.00
Booking deadline: 10h00, 2 working days prior to publication	
Material deadline: 12h00, 2 working days prior to publication	
Cancellation deadline: 3 working days prior to publication	
Cancellation Fee: 50% 2 working days prior to publication and 100% 1 working day prior to publication	

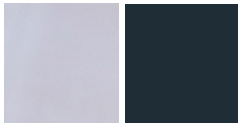
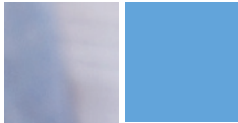
All prices exclude VAT



DAILY DISPATCH & SATURDAY DISPATCH - CLASSIFIED RATES

	RATE (psccm)
Private/Domestic (PER LINE) Minimum 3 lines (Series rate on application)	R 15.00
Trade (PER LINE) Minimum 4 lines (Series rate on application)	R 17.00
Semi – Display (STYLE 6)	R 62.00
CLASSIFIED DISPLAY	
Free use of any available type and illustrations. (Minimum size 3 x 1)	R 64.00
Full colour	R 151.00
1 Spot colour	R 58.00
Used Cars (Contractual)	R 68.00
FUNERAL NOTICES	
Free use of any available type and illustrations. (Minimum size 3 x 1)	R 62.00
CHURCH/CHARITY NOTICES	
Trade rates	Rate less 20%
LEGAL NOTICES & TENDERS	
Full colour	R 159.00
Black & white	R 91.00
ESTATE NOTICES	
– Per insertion	R 442.00
– with logo per insertion	R 529.00
– Colour logo	R 58.00
EMPLOYMENT NOTICES	
	R 77.00
Booking deadline: 10h00, 2 working days prior to publication	
Material deadline: 10h00, 1 working day prior to publication	

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OPI (OUTSIDE PRINTED INSERTS) - PER THOUSAND

Product	Size	PAGING						
		4 to 8	8 to 16	16 to 24	24 to 32	32 to 48	48 to 64	64 +
Inserts	Tabloid	R 730.00	R 769.00	R 846.00	R 976.00	R 1029.00	R 1092.00*	R 1158.00*
	A4	R 860.00	R 911.00	R 964.00	R 955.00	R 1084.00*	R 1148.00*	R 1217.00*
	A5	R 1033.00	R 1094.00	R 1161.00	R 1230.00*	R 1302.00*	R 1382.00*	R 1462.00*

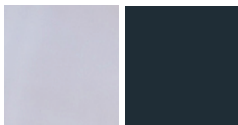
*On Request

Inserts Terms and Conditions can be viewed in the Specifications, Terms and Conditions document available at www.blackstaradroom.co.za

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CONTACTS

PORT ELIZABETH

	TEL	EMAIL
19 Baakens Street, Port Elizabeth, 6001		
Main Switchboard	041 504 7911	
Sales	041 504 7911	joshuan@tisoblackstar.co.za

EAST LONDON

Corner St Helena Road & Quenera Drive, Beacon Bay, East London, 5241		
Main Switchboard	043 702 2000	
Sales	043 702 2139	surenp@tisoblackstar.co.za

GAUTENG

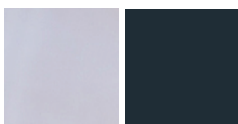
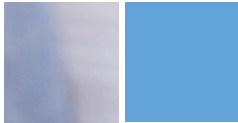
Hill on Empire, 16 Empire Road, Parktown		
Main Switchboard	011 280 3000	
National Agency	011 280 5059	whitesj@tisoblackstar.co.za
National Direct	011 280 3350	govindj@tisoblackstar.co.za

CAPE TOWN

12th floor, Number 2 Long Street, Cape Town		
Main Switchboard	021 488 1700	
National Agency	021 488 1722	bywaterj@tisoblackstar.co.za
National Direct	021 488 1722	rykliefs@tisoblackstar.co.za

KZN

Uniprint Building, 6 Cedarfield Close, Springfield Park, Durban		
Main Switchboard	031 250 8000	
National Agency	031 250 8614	daveyr@tisoblackstar.co.za
National Direct	031 250 8640	khawulas@tisoblackstar.co.za



TERMS AND CONDITIONS

1. Advertisements are accepted for publication in publications owned or published by Tiso Blackstar Group (Pty) Ltd subject to the following conditions:
 - a. Tiso Blackstar Group (Pty) Ltd reserves the right to withhold any advertisement from publication and to cancel any advertisement order that has been accepted.
 - b. Tiso Blackstar Group (Pty) Ltd will not be liable to the advertiser or to any other person for any loss or damages of any nature whatsoever, including indirect or consequential damages or any loss of profit or special damages of any nature whatsoever and whether in the contemplation of the parties or not, which the advertiser or any other person may suffer as a result of Tiso Blackstar Group (Pty) Ltd failure to publish, or publication on dates other than those specified by the advertiser, or any other error of any kind.
 - c. Telephonic instructions must in all cases be confirmed in writing by the advertiser.
2. Every precaution is taken to ensure the correct printing and insertion of all advertisements, but Tiso Blackstar Group (Pty) Ltd will not be held liable for any inaccuracies or omissions or for any consequence arising there from.
3. Tiso Blackstar Group (Pty) Ltd reserves the right to edit, revise or to reject — even after acceptance for publication — any advertisement deemed to be untruthful or objectionable in subject matter or wording, or unsuitable for any other reason, whether space for the advertisement has been booked in advance under order or not.
4. Tiso Blackstar Group (Pty) Ltd reserves the right to suspend an issue on any day and increase or decrease the usual number of copies without notice.
5. Space is sold to advertisers for the purpose of making announcements concerning their own business and may not be used for attacking or making comparisons with other advertisers, firms, institutions or persons.
6. The advertiser indemnifies Tiso Blackstar Group (Pty) Ltd against any claim by any third party arising out of the design, form, content, copyright infringement or other attributions of the advertisement.
7. No advertising order entitles the client to a write-up or editorial coverage.
8. All orders are subject to the availability of space. Bookings will lapse if the first insertion under order is not made within three months of the order, or if more than three months elapses between insertions.
9. The full name, street address, telephone and fax number of the advertiser must be included in advertisements asking for money or stamps to be sent to the newspaper or box number.
10. Approved accounts are payable within 30 days from date of statement, otherwise orders must be prepaid. Cash payments are required three working days prior to print date for nonaccount holders. However, in the case of pre-printed special projects, cash is required 14 days prior to publication.
11. Material deadline is two days prior to print date for all Tiso Blackstar Group (Pty) Ltd publications, with the exception of surveys and special reports.
12. Any advertising order is subject to the conditions stated herein unless specifically varied by Tiso Blackstar Group (Pty) Ltd in writing with specific reference to the advertiser's contrary documentation.
13. ACCEPTANCE AND COPY: If material is received too late for publication, the space reserved will be charged for. Copy must conform to all PRINT MEDIA ASSOCIATION requirements for the acceptance of print advertisements. The general typography of advertisements is subject to the approval of Tiso Blackstar Group (Pty) Ltd. Analogue material must be claimed within 30 days, after which no responsibility will be accepted for loss or damage to such material. Digital material can be retrieved up to three months from last date of publication.
14. No changes to advertisements appearing in Tiso Blackstar Group (Pty) Ltd publications will be accepted once publication production has commenced.
15. When new advertising rates are announced, clients who have contracts with Tiso Blackstar Group (Pty) Ltd will be entitled to continue to advertise at their contract rates for 45 days after new rate is announced. The balance of their orders will be subject to the new rates. Such contracts may be cancelled on the date the new or higher rate becomes effective.
16. All cancellations must be in writing.
17. Advertisement orders are not accepted for periods longer than 12 months.
18. A 50% cancellation fee will be incurred for all special position bookings cancelled within 30 days of scheduled publication.
19. Any agreement purporting to vary the terms of these conditions or any consensual cancellation shall not be valid unless reduced to writing and signed by both the advertiser and Tiso Blackstar Group (Pty) Ltd.
20. If any amount due and payable by the advertiser is not paid within the agreed term, the advertiser will be liable for interest at the maximum rate permitted by law. Such interest will be calculated and paid monthly in advance. If the interest is not paid as aforesaid, the interest will be added to the principal sum, and the whole amount will form the principal debt, which will bear interest as described.
21. In the event of Tiso Blackstar Group (Pty) Ltd instructing attorneys to collect from the advertiser an amount owing to Tiso Blackstar Group (Pty) Ltd, the advertiser agrees to pay all costs on the scale as between attorney and own client, including collection charges.
21. No relaxation or indulgence granted to the advertiser by Tiso Blackstar Group (Pty) Ltd, at any time, will be deemed to be a waiver of any of Tiso Blackstar Group (Pty) Ltd rights interms hereof. Such relaxation or indulgence will not be deemed a novation of any of the terms and conditions.